



Secure Content Management: Protected, Productive Networks for Today's Businesses

The need for secure content, current technology directions, solution alternative and application examples.

CONTENTS

The importance of secure content management	2
– Unrestricted access	
– The risks	
How secure content management works	4
– Site blocking versus content monitoring	
– Solution architectures	
Evaluating solutions	5
– Integrated content management and firewalls	
– Standalone appliances	
– Critical features and associated benefits	
Application examples	11
– Small business	
– Mid-sized business	
Conclusion	12

Abstract: *Today's businesses—from small companies to large global enterprises—rely on the Internet for efficient access to information and resources. But companies are faced with many challenges when it comes to managing the risks to in-house networks and data. The risks can be classified in four categories: attacks to data and the network, abuses and inappropriate use of resources by authorized users, legal liabilities based on recent legislation requiring network managers to provide safe and appropriate environments for all network users, and the ability to efficiently administer networks. Some threats fall into multiple risk categories. For example, viruses, phishing programs, spyware and other external threats tax network support teams, erode bandwidth and can result in legal liabilities and vulnerabilities. Abuse of instant messaging and inappropriate peer-to-peer applications pose additional liabilities and can reduce productivity.*

This paper overviews the need for and characteristics of emerging technologies for controlling access to networks. Content filtering is compared to alternative site blocking approaches, and overall secure content management solution architectures are introduced. To assist users that are evaluating content management solutions, integrated solutions are compared with standalone appliances and critical features for both options are described. Application examples are included to illustrate the benefits of secure content management for different organizations. Throughout, the organizational needs are discussed in terms of protection, productivity, liability and administration requirements.

The information presented in this paper represents the industry experience of the SonicWALL® research and development team and reflects the requirements that can be met by applying SonicWALL secure content management solutions. The SonicWALL solutions are referenced in the conclusion to this paper and can be reviewed in detail on the SonicWALL Web site: <http://www.sonicwall.com>.

The Importance of Secure Content Management

Unrestricted Access

The use of the Internet is on the rise, as are the risks of uncontrolled access. When employees and staff inadvertently or deliberately access sites containing inappropriate, illegal or dangerous content, businesses suffer losses of productivity, expose themselves to legal liabilities and can experience degraded network performance that negatively affects mission-critical tasks. There are also a growing number of security risks—including Trojans and worms—that can seriously impact operations.

The Risks

Impacted employee productivity

Restricting access to inappropriate Web sites helps companies prevent excessive non-productive Web surfing and preserves network bandwidth. According to a survey by SonicWALL and its partner Cerberian, employees report:¹

- 16% have knowingly surfed pornography sites at work at least once
- 40% have seen co-workers surf pornography sites
- 32% have seen co-workers surf gambling sites

¹ 2004 Web Usage Survey, Cerberian and SonicWALL, May 26, 2004. (Cerberian is an application services company that provides Internet access control solutions.)

- 91% have seen people shopping online
- 85% have seen co-workers surf sports-related pages
- 55% spend more than 10% of their time at work surfing the Web for personal reasons, which is roughly equivalent to four hours per week, or nearly nine days a year (see figure 1)

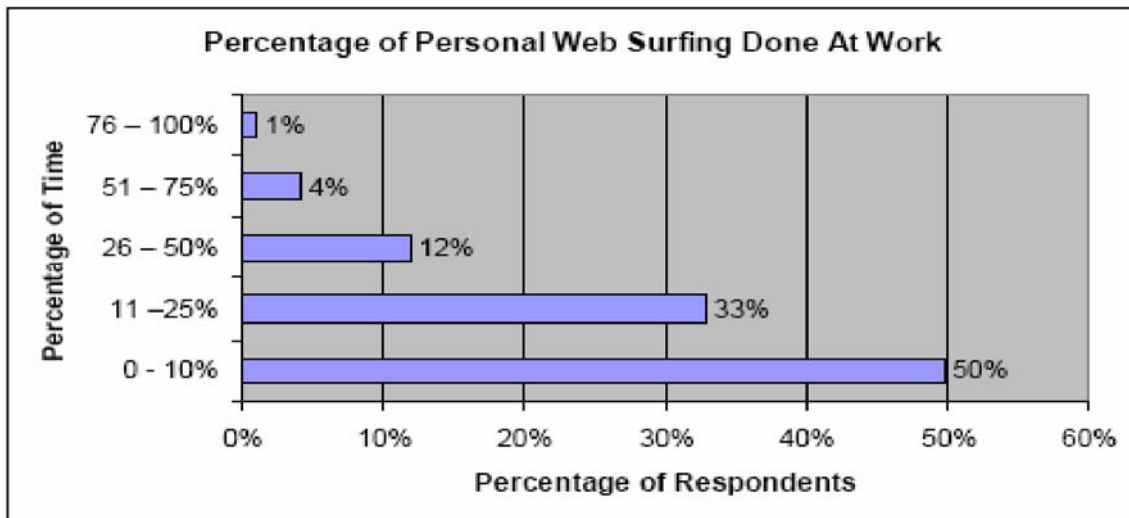


Figure 1. Percentage of personal Web surfing done at work (Source: SonicWALL and Cerberian)

Liability Exposure

Employees who visit pornographic or racist/hate sites represent a major legal liability concern. A 2004 study by the Employment Law Alliance (ELA) reported that 24% of workers said that they or their co-workers use workplace computers to visit pornographic Web sites, engage in sex talk through instant messaging or pursue other sexually-oriented Internet activities.² Businesses need to shield themselves from potential legal liability that can arise if an employee is repeatedly exposed to offensive material on a co-worker’s computer or anywhere in the workplace.

Other sources of liability exposure include peer-to-peer networking and file sharing, which have opened the door to charges of copyright violations and high-profile litigation. The Recording Industry Association of America (RIAA) recently collected a \$1 million fine from an organization found to have copyrighted music files on its corporate network.³ Corporations can be held liable for breaking copyright laws if employees use company networks to download music or movies illegally.

Hacker Attacks and Privacy Violations

Instant messaging, peer-to-peer file sharing and multimedia downloads make businesses vulnerable to backdoor attacks. According to *TrueSecure*, 45% of the free files collected via KaZaa contained viruses,

² “Sex in the Workplace,” Employment Law Alliance, Steve Hirschfeld, February 2004

³ *Electronic Musician*, April 2002

Trojan horse programs or backdoor programs.⁴ The latest threat comes from a new virus using instant messaging and peer-to-peer networks to entice users to download and view JPEG images infected with malware.⁵ In addition, automatically downloaded files such as Java applets and ActiveX scripts can threaten employee privacy. Hackers sometimes use these scripts to read cookies that Web sites write to employee desktops. The cookies can reveal personal information about employees, such as sites visited or buying habits.

How Secure Content Management Works

Securing content starts with controlling access to certain Web sites based on predetermined criteria. At a basic level, user access to Internet content is controlled using the URL address or the URL content category (such as nudity or gambling). Basic content management solutions can also examine the way the content is delivered, such as through Java applets or ActiveX scripts, and determine access permissions accordingly. More advanced content management solutions also provide the ability to block applications such as instant messaging and peer-to-peer services.

Site Blocking Versus Content Monitoring

Secure content management solutions employ one of two basic approaches: site blocking or content monitoring. While there are considerable differences between these two approaches, both are based on pass-through filtering technology. That is, all requests for Web pages pass through an Internet control point such as a firewall, proxy server or caching device. The device then evaluates each request to determine whether it should be allowed or denied based on company policy.

Site blocking

The site blocking approach for content management typically uses list-based or URL-based filters to identify and block certain Web sites. Some solutions rely on white lists that allow access to only those sites that appear on the list. For example, a retail store might create a white list containing only the company's Web site, shipping Web sites and supplier Web sites. Other solutions use *black lists*, which permit access to all sites except those on the black list. The black list approach is preferable for businesses whose employees need less restrictive Internet access. With a black list approach, the database of Web sites is organized into categories, such as "violence" or "drugs," and network administrators can selectively block categories.

The effectiveness and manageability of site blocking depends on a number of factors:

- **Database size**—A larger database allows more sites to be added to the restricted list.
- **Update frequency**—New sites continually emerge, and many existing sites are relocated. Most site blocking solutions update their databases on a daily basis, often automatically downloading new URLs every night.
- **Category organization**—Definition of categories must be carefully considered and established with enough granularity to accomplish effective restrictions while allowing access when appropriate.

A general limitation of site blocking is that it focuses exclusively on HTTP-based Web traffic. It does not block instant messaging, e-mail attachments, peer-to-peer applications and other applications that could contain security threats.

⁴ "2003/2004 Trends and Predictions in Network Security", *TrueSecure*, December 2003

⁵ "Face Time Warns Enterprise of New JPEG Virus Propagating Via Instant Messaging and Peer-to-Peer Networks", *Face Time Communications*, September 2004

Content Monitoring

The most basic level of content monitoring uses a keyword-blocking approach. Instead of blocking URLs, it compares the keyboard data to a user-defined library of words and phrases. When a match to one of the blocked words or phrases is detected, the solution filters or blocks the data, or in some cases even closes the application. The problem with this approach is that it can inadvertently block legitimate pages based on the fact that they contain one or more targeted keywords. For example, a Web site about cancer research could be blocked because it contains the word "breast."

More advanced content monitoring solutions not only examine the individual words on the page, but also evaluate context and other data such as HTML tags. Armed with this information, advanced content monitoring solutions can more accurately assess Web sites and consequently more accurately control blocking.

Another valuable advantage of content monitoring is the ability to monitor and filter content not only from Web sites, but also chat rooms, instant messaging, e-mail attachments and Windows applications.

Solution Architectures

Content management software can be embedded on a networked device such as a proxy server, caching appliance or firewall, or it can reside on a dedicated server running the Microsoft Windows, Linux or UNIX operating system. The three common deployment methods vary in terms of effectiveness, cost and manageability.

Client Solutions

Installed on the desktop, client solutions are most suited for home environments where parental control is the primary application. Client software solutions include a management interface and a database of blocked Web sites; the parent downloads database updates via the Internet. Leading providers of client solutions include Zone Labs, Net Nanny® and Internet Service Providers (ISPs) such as Microsoft® MSN and AOL®.

Standalone Solutions

Standalone solutions consist of a dedicated database server for defining policies and a separate gateway or firewall that enforces the content management policies. These solutions are more manageable than client-based solutions because an administrator can create a policy once on the gateway and then apply it across all desktops. However, most standalone solutions require organizations to purchase and manage two separate hardware devices in addition to content management software. They also require additional storage to be purchased as needed, when the policy database grows to exceed the storage available. Key vendors of standalone solutions include SonicWALL®, Websense and SurfControl®.

Integrated Solutions

Integrated solutions consolidate management and processing in a single gateway or firewall, thereby reducing capital and operational expenses. However, when the gateway or firewall is also used for services like anti-virus and intrusion prevention, performance can suffer. Key vendors of integrated content filtering solutions include SonicWALL®, Symantec™ and WatchGuard®.

Evaluating Solutions

Depending on the levels of protection, performance and manageability required, non-residential customers should choose between an integrated solution and a standalone appliance. Both alternatives can combine Internet content management with dynamic threat protection techniques to control access and secure the

network against an array of threats from viruses, spyware, worms, instant messaging and peer-to-peer applications.

At the core of both integrated and standalone solutions is a rating architecture that leverages a comprehensive database of millions of pre-rated Web sites and domains. When a user attempts to access a Web site, the URL is cross-referenced against a master ratings database. These databases can be managed and maintained by the content filtering solution vendor, and made available at multiple locations for performance efficiency and high availability. A rating is returned to the requestor and compared to the content filtering policy established by the administrator. If the Web request is permitted, the user is able to view the page. If the requested Web site is denied, a custom block message informs the user that the site has been blocked according to policy.

Integrated Content Management and Firewalls

Content filtering integrated on a firewall is a cost-effective content management solution that is ideal for businesses with small to mid-sized networks. This alternative integrates the existing firewall technology, or is installed simultaneously with a new firewall solution. A typical service will make available a continuously updated, comprehensive database of millions of Web sites, domains and IP addresses. Minimal administrative overhead means that businesses can either manage the solution themselves or outsource the task to their IT service provider.

Standalone Appliances

For larger businesses and enterprise environments requiring more comprehensive content control abilities, a standalone content filtering appliance maximizes the protection of any network from today's sophisticated Internet threats. Although it requires the purchase of additional hardware, ease of installation and use make this an attractive solution. The appliance can be dropped into the existing network without any reconfiguration of existing hardware or software. Appliances are also an affordable way to upgrade existing firewalls by introducing new functionality without an actual upgrade on the firewall itself. A standalone appliance can affordably combine Internet content management with real-time gateway anti-virus and anti-spyware capabilities, and the best appliances are rich in features and functionality and deliver superior value for the investment. Beyond these advantages and basic Web site access controls, other advantages of a standalone appliance include:

- **Seamless integration**—Appliances can be easily installed in virtually any network, and combined with any existing firewall. Plug-and-play designs speed installation, making them drop-in solutions that eliminate the need for additional servers or hardware.
- **Dynamic rating engine**—Built-in capabilities can dynamically evaluate new URLs. Real-time analysis of page content, context for flagged words, HTML tags and other data can produce a rating and category for immediate access or blocking based on the organizations' predetermined policies. New ratings can be automatically added to a master ratings database for subsequent requests.
- **Protection from attacks**—Deep packet inspection technology can block viruses, worms, Trojans, spyware, phishing, malicious code and other attacks before they are able to infect a network. Appliances can scan and clean network traffic over a multitude of ports and protocols including HTTP, SMTP, POP3, FTP and NetBIOS.
- **Advanced security for bandwidth protection and reduced legal liabilities**—Appliances can provide controls for managing instant messaging, peer-to-peer and multimedia applications.
- **Management and reporting capabilities**—Integrated support enables network administrators to manage all users through a single interface, while the option to create custom categories and URL-rating lists provides more granular control over filtering policies (see figure 2). Advanced reporting and analysis tools provide granular insight into network usage through custom reports.

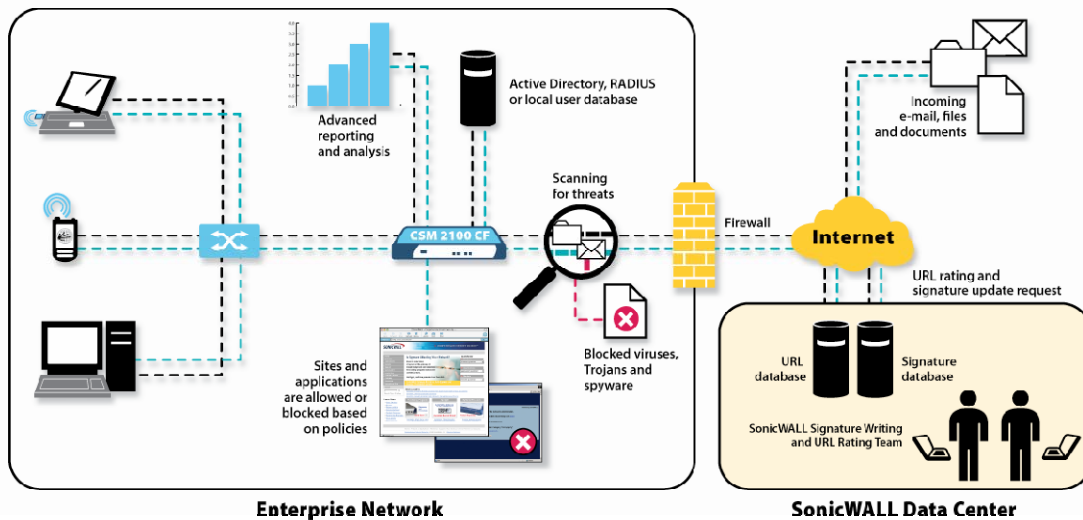


Figure 2. SonicWALL CSM 2100 CF

Critical features and associated benefits

Whether evaluating and selecting an integrated content management solution or a standalone appliance, customers can identify superior solutions as those that offer many of features described in this section. The features cover the three key functional requirements of a secure content management solution—protection, productivity and liability—while also providing scalability and ease of administration. At the end of this section, Table 1 summarizes the features by these categories.

Policy Management

Policy management features provide businesses with complete content management control by allowing network administrators to override policies for specific sites. An administrator can provide access to an individual site whose rating is disallowed by categorizing it as an “allowed domain.” For example, a Web design team might be allowed access to some online shopping sites for researching interactive e-commerce solutions and user interface designs.

Similarly, to block a site that does not fall into one of the specified categories, the administrator should be able to tag it as a “blocked domain.” For instance, a sports site might be added to the list of blocked domains to maintain productivity during times when popular sporting events are happening.

Content management solutions can also allow administrators to designate certain users and guests to be given bypassed access that disregards the filter policy. Unfiltered Web access can be extended using a pre-defined username/password combination with bypass privileges, or the administrator could alternatively create a custom account.

Superior content management solutions offer the ability to create multiple policies representing different filtering levels. This gives administrators the flexibility to enforce custom policies for groups of users on the network. For example, businesses might want one policy for supply chain managers and another for office administrators. Similarly, network administrators may require different policies for different departments within a company. Network administrators should be able to choose the hours during which specific content

policies apply. For example, an office might filter certain content categories during business hours, and then remove that filter for anyone staying late.

Custom rating categories

This feature lets network administrators block any combination of categories, changing them on demand as organizational policies change. When the administrator changes the policy, the content management solution should immediately begin using the new policy. In addition, administrators should be able to create custom rating categories and specify policies for blocking/allowing the custom subset.

Integrated dynamic rating engine

When users request a new URL that has not been rated in the master ratings database, appliances with an integrated dynamic rating engine can retrieve the page for real-time analysis and classification. If the site is difficult to rate and categorize, the rating engine should categorize it as “other” and flag it for additional review by the network administrator.

Gateway Anti-Virus and Anti-Spyware Protection

Truly secure content management solutions combine enterprise-class filtering with real-time gateway anti-virus and anti-spyware capabilities. Deep packet inspection and a dynamically updated signature database can be applied for complete threat protection and to eliminate threats before the network is infected. Superior solutions go beyond simple port blocking to match downloaded, e-mailed and compressed files against an extensive signature database to block viruses, worms, Trojans, spyware, key loggers, phishing and malicious code. Deep packet inspection enables excellent protection while minimizing the number of false positives. When comparing anti-virus and anti-spyware effectiveness, evaluate each solution’s characteristics including high-performance deep packet inspection features for handling:

- Large (unlimited) file sizes
- Thousands of concurrent downloads
- Compressed files (technology for decompressing and scanning files on a per-packet basis)
- Frequently updated signature databases (to avoid attacks by new threats)
- Third-party access to signature database (open solutions that invite multivendor participation in threat detection)

Layered Protection

To provide adequate protection from threats, secure content management solutions must introduce controls and access restrictions in multiple layers on the network. Firewalls and gateways provide first-line defense, especially from external threats, but alone are not adequate for protecting from internal threats and inappropriate uses of the network. Additional controls and traffic inspection techniques must be applied at the packet level, across the entire network.

Application controls

Solutions should include a range of application and protocol filtering capabilities utilizing intrusion prevention technology. This effectively enables blocking the downloading of peer-to-peer, instant messaging or multimedia applications.

Active Directory integration

Integration with Microsoft® Active Directory® software allows network administrators to create policies that reflect the existing organizational hierarchy and to manage all the users through a single interface with a single sign-on. When a user joins a different group within the company or when the enterprise goes through re-organization, the content management solution should automatically update policy according to the new roles entered in Active Directory.

Smart URL parsing

Smart URL parsing enables the content management solution to make a decision on the status of the URL based on the entire URL—not just its domain and path portions. This provides an added layer of protection by preventing users from accessing cached versions of blocked sites.

User-level authentication

Administrators need to support organizational goals for control and protection by being able to specify the users who will be granted Internet access, and assigning the users priorities. Solutions should also support User Level Authentication (ULA), so that the network administrator can require each individual to log on using username and password. ULA works with existing authentication databases such as RADIUS and Active Directory.

Web-based reporting

Optional reporting packages should be available and easily interfaced with the content management solution, enabling administrators to generate detailed reports on Internet usage and content filtering. An integrated, advanced reporting and analysis tool lets administrators create custom reports and provide granular insight into network usage.

Table 1. Functionality Supported By the Key Features of Content Management Solutions

Features	Protection from Threats	Maximizing Productivity	Reducing Liability	Streamlining Administration
Granular, policy-based controls	■	■	■	
Manual policy bypassing				■
Custom rating categories				■
Dynamic rating engine	■	■	■	■
Virus and spyware protection:				
Port blocking	■	■	■	
Deep packet inspection	■	■	■	
Layered protection:				
Firewalls and gateways	■	■	■	
Packet inspection	■	■	■	
Application controls	■	■	■	
Active Directory integration				■
Smart URL parsing	■	■	■	
User-level authentication	■	■	■	■
Web-based reporting			■	■

Application Examples

The following fictitious companies are described as examples of businesses that can benefit from content management solutions. Recommendations are included for the specific types of solutions that would be most appropriate for each scenario.

Small business

Smith & Sons, Inc.

Smith & Sons is a small family-run business with 30 employees. The company needs a content management solution that will preserve their limited network bandwidth for work-related Internet traffic. The company also wants to improve productivity by preventing employees from accessing online shopping and sports sites during work hours. Without the budget for a dedicated network administrator, Smith & Sons needs a “set and forget” solution.

Recommendation

The above customer would be best served with integrated content management solutions. Small businesses should look for solutions that offer:

- Easy installation and management—The solution should support any firewall, and automatically push out policies and updates to all users.
- Scalability for easily accommodating more users—Adding a new building or new user group should be easily accommodated with affordable add-on appliances.
- Granular policy control—Each department or branch should be able to set its own policies based on employee functions and other classifying characteristics within the user bases.
- Support for “bypass filter” privileges—Certain users, such as designated managers, should be able to gain unrestricted access to Internet sites.
- Automatic blocking of dangerous files—For increased security and privacy, downloading of Java, ActiveX and cookies must be blocked when specified.

Mid-sized business

Metropolitan Law Offices

A 1000-person law firm has a headquarters and several smaller branch offices. A firewall installed at headquarters defends against network threats but does not provide any anti-virus protection or filtering capabilities. The firm is seeking a high-end, dedicated content security management solution that will free up bandwidth on the firewall and offer additional features like the ability to block viruses, spyware, peer-to-peer file sharing and instant messaging. Centralized management is also important because the firm wants the ability to centrally create, distribute and enforce policies. The firm has limited IT resources, so easy deployment and manageability are essential.

Recommendation

The above customer would be best served with advanced content management appliances. Mid-sized businesses and large enterprises should look for solutions that offer:

- All of the most-used features of higher-end content management appliances at an extremely competitive price point.

- The ability to integrate seamlessly with existing firewall devices from multiple vendors, leveraging existing investments.
- Comprehensive content management that does not adversely affect network performance.
- Protection of users from inappropriate content even if the URL is not rated (built-in dynamic rating engine that rates new sites as they appear).
- Blocking of peer-to-peer file sharing and instant messaging, to free up valuable bandwidth and help avoid legal liabilities associated with downloading copyrighted files.
- Ability to leverage deep packet inspection and a dynamically updated signature database to protect the network from a comprehensive array of threats including viruses, worms, Trojans, key loggers, script attacks, spyware and other malicious code.
- Detailed reporting of network usage and content access so the administrator can change policies accordingly.
- Integration with Active Directory for minimal administrative overhead.

Conclusion

Secure content management is essential for businesses seeking to improve productivity and avoid legal liability. SonicWALL offers two solutions to meet the varying performance, flexibility and cost requirements of today's businesses and enterprises:

- SonicWALL Content Filtering Service (CFS) addresses the needs of small and mid-sized organizations that need a cost-effective, integrated content management solution with minimal administration overhead.
- SonicWALL Content Security Manager 2100 Content Filter (CSM 2100 CF) delivers complete content security management by combining comprehensive Internet content management capabilities with dynamic gateway anti-virus and anti-spyware protection.

Because they require only one local device and are subscription-based, both SonicWALL solutions are available at breakthrough price points.

To learn more about SonicWALL content management solutions, visit: <http://www.sonicwall.com/products>